# Silver State Health Insurance Exchange

Presentation to Brokers and EEFs

June 25, 2019





### **Agenda**

- SSHIX Introductions
- Progress-to-Date on SBE Transition Project
  - Technology
  - Call Center
- Defining EEFs and Brokers
- Defining Returning vs. New Brokers
- Key Dates for Returning Brokers
- Consumer/Broker Data Migration Process
- Key Dates for New Brokers and EEFs
- Key Dates for Consumers
- Online and Telephonic "Broker Connect" Referral Features
- Q&A
- Contact Information

#### **SSHIX Introductions**



**Executive Director** 

**Ryan High** 

**Chief Operations Officer** 

Rosa Alejandre

Navigator (EEF) Program Manager

Rebecca Lomazzo

**Broker Liaison** 

**Janel Davis** 

Communications Manager

**Russell Cook** 

Information Systems Manager

**Eric Watt** 

SBM Transition Project Manager

**Athena Cox** 

Information Technology Analyst

#### **Progress-to-Date on Transition**



- Security Assessment Report to CMS and System Security Report to IRS
- EDI Testing
- User Acceptance Testing
- Call Center
  - Hiring and Training First Class of CSRs started
  - Call Center Operations Policy Complete
  - Go-Live Date September 4th



#### **Defining EEFs and Brokers**

The SBE Platform distinguishes between two separate user roles for enrollment assisters:

#### **Exchange Enrollment Facilitators (EEFs)**

- EEFs include Navigators, In-Person Assisters, and Certified Applications Counselors (CACs)
- EEFs can be a consumer role-player to provide assistance with application, enrollment, and account maintenance transactions
- EEFs are eligible for listing in the online Enrollment Assistance Lookup tool

#### **Brokers**

- Brokers can be a consumer role-player to provide assistance with application, enrollment, and account maintenance transactions
- Brokers are eligible for listing in the online Enrollment Assistance Lookup Tool
- Brokers are also eligible for inclusion in the telephonic "Broker Connect" feature, which allows consumers to be connected directly to a participating Broker through our call center's IVR system
- NPN numbers for Brokers will be included on EDI transactions with insurance carriers to facilitate commission payments



#### Defining "Returning" vs. "New" Brokers

Returning Brokers are those who assisted at least one consumer with a Plan Year 2019 enrollment during OEP (per HealthCare.gov records)

 This population will maintain existing relationships with consumers for whom they are the designated Enrollment Professional as of 8/15/2019

<u>New Brokers</u> did not assist any consumers with a Plan Year 2019 enrollment during OEP. This group includes:

- Agents/Brokers who have never assisted a consumer with an enrollment through HealthCare.gov
- Agents/Brokers who may have assisted consumers with enrollments for Plan Year 2018 or prior, but who did not assist consumers during Plan Year 2019 OEP
- Agents/Brokers who may have assisted consumers with SEP enrollments for Plan Year 2019, but who did not assist consumers during Plan Year 2019 OEP

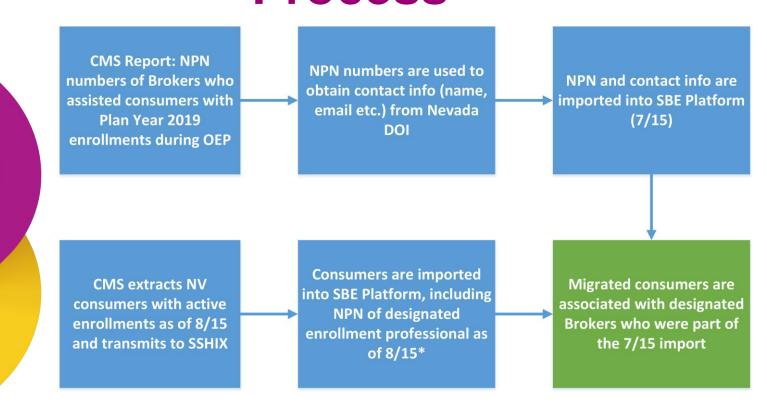


### **Key Dates for Returning Brokers**

- <u>7/8/2019:</u> Invitations for online certification curriculum (Mindlfash) are emailed; *Returning Broker Transition Guide* is posted to <u>nevadahealthlink.com/partners-transition</u>
- <u>7/15/2019:</u> Invitations are emailed for SBE platform user accounts; Brokers can access platform to complete registration/broker profile.
- 8/9/2019: Deadline for completion of certification curriculum (Mindflash) and user account registration (SBE Platform). Once all modules and test questions are successfully completed you will receive a Certificate of Completion and Rebecca as the SBE Platform Broker Administrator will review test scores, acknowledgements, and DOI license status and "certify" newly trained brokers in the SBE platform
- <u>8/15/2019:</u> Import of migrated consumers to SBE platform begins; associations with designated enrollment professionals are created between 8/15—8/31
- <u>9/4/2019:</u> "Soft Launch" of SBE platform; returning brokers can verify migrated book of business



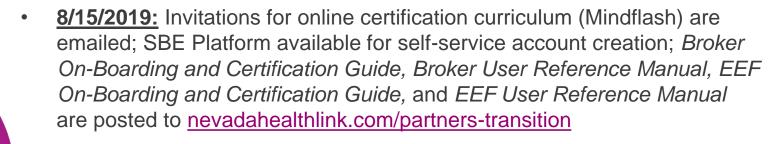
## Consumer/Broker Data Migration Process



\*Please Note: In order to maintain designation relationships, Brokers who assisted consumers during Plan Year 2019's OEP <u>must be</u> actively designated by their consumers as of 8/15



#### **Key Dates for New Brokers and EEFs**



- <u>9/4/2019:</u> "Soft Launch" of SBE platform; *certified* Brokers and EEFs\* can begin accepting consumer designations
- <u>9/30/2019:</u> Deadline for completion of certification curriculum (Mindflash)
  - \* Please Note: In order to be "certified" Brokers and EEFs must have completed both the online certification curriculum (Mindflash) and the user account registration process (SBE Platform), as defined in their respective On-Boarding and Certification guides



#### **Key Dates for Consumers**

- 9/4/2019: "Soft Launch" of SBE Platform; migrated application data is "frozen" to prevent conflicts with HealthCcare.gov; migrated consumers without a designated enrollment professional can make a designation; migrated consumers who have not provided consent for auto-renewal can do so; Nevada Health Link Transition Guide posted to nevadahealthlink.com
- <u>10/1/2019:</u> "Window Shopping" available for anonymous plan comparison
- <u>10/15/2019—10/31/2019:</u> Auto-renewal batch jobs run; enrollment professional designation and consent for auto-renewal are "frozen" in order to prevent conflicts with auto-renewal job
- 11/1/2019: OEP begins; migrated consumers can edit/modify application data and submit new enrollments; new consumers can create user accounts, designate enrollment professionals, and submit applications/enrollments

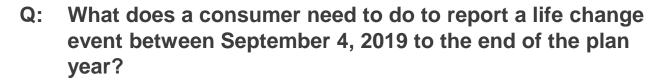


## Online and Telephonic "Broker Connect" Referral Features

- Brokers and EEFs will be listed in the SBE Platform if a profile is created and certified by Rosa or Rebecca.
- Brokers will be listed in a telephonic "Broker Connect" referral system if a profile is created and certified by Rebecca.
- Brokers and EEFs will have the ability to opt-in or opt-out of these referral systems through their SBE Platform Profile page.
- NOTE: Brokers who charge a fee for on-Exchange plans will be able to create a profile and manage their book of business, but will not be listed in either the online or telephonic "Broker Connect" referral services.







A: All changes impacting 2019 enrollments must be reported to Healthcare.gov. If the change is being reported on 10/1/19\* or later it must also be reported to Nevada Health Link during open enrollment. \*Nevada Health Link will receive a "catch-up" data file from CMS on 10/1/19 to capture any changes reported to HC.gov 8/15-10/1/2019











#### **Contacting the Exchange**

Navigator (EEF) Program Manager

Rosa Alejandre

ralejandre@exchange.nv.gov

702-486-5266

**Broker Liaison** 

Rebecca Lomazzo

rlomazzo@exchange.nv.gov

702-486-5264

**Executive Director** 

Heather Korbulic

hkorbulic@exchange.nv.gov

775-687-9938

